KRYSTLE MINETTE

Director, Digital Production & Experiential Innovation

Portfolio

LinkedIn

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Orange County, CA

Education

California State University, ChicoBachelor of Arts Communication Studies
Minor: Leadership

OTIS College of Art & Design, L.A. Introduction to Graphic Design Introduction to Computer Graphics

SUMMARY

Strategic digital leader directing award-winning experiential activations, building high-performing teams, and delivering measurable business impact for Fortune 500 brands. Adept at guiding cross-functional teams, shaping operational efficiency, and aligning digital innovation with client and company goals. Known for balancing vision with execution—able to engage C-level stakeholders, mentor emerging talent, and lead teams to deliver high-value programs that scale.

CORE EXPERTISE

- Department Leadership & Growth Build and scale digital teams; manage direct reports, freelancers, and vendors to deliver \$1M-\$5M+ in annual revenue.
- Executive Collaboration Partner with COO, CFO, and other C-level executives to drive departmental growth, P&L performance, and fiscal planning.
- Vision Casting & Engagement Leadership Trusted advisor to global brands; host digital showcases and workshops and lead digital within RFP pitches to help secure new business and grow client relationships.
- Mentorship & Team Development Cultivate career growth for producers, junior designers, and interns, with past mentees advancing to leadership and senior roles.
- Operational Excellence Proven record of implementing cost-saving vendor strategies, scalable processes, and efficient production models.
- Leadership Lead by example with flexibility, resilience, empathy, assertiveness, and a focus on inspiring and empowering direct reports and teams. I'm proactive and hands-on, always ready to take ownership.
- Experiential Production Expert Specializing in phygital, multi-touch, augmented reality, virtual reality, simulators, and mobile web applications.

PROFESSIONAL EXPERIENCE

Lead the digital charge for a global experiential marketing powerhouse – transformed the department into a well-oiled machine. Help define digital strategy, direct multi-disciplinary teams, and deliver cutting-edge activations for world-class brands.

- Built a high-performing digital department from the ground up, establishing processes, templates, and training initiatives that improved efficiency and team performance.
- Manage \$1M-\$5M+ in annual revenue, consistently ensuring profitability, fiscal accuracy, and yearover-year growth—including a \$2M+ increase in digital work in 2025.
- Collaborate weekly with COO and frequently with CFO, CMO, and CCO to align digital strategy with company-wide fiscal planning, growth opportunities, and P&L performance.
- Direct award-winning activations for Kia, T-Mobile, Ford, Subaru, Audi, Puma, and GM, advancing client engagement through cutting-edge experiential experiences.
- Implemented innovative cost-effective vendor strategies during and post COVID, introducing "white label" digital solutions that maintained client quality while reducing budgets.
- Spearhead semi-annual digital showcases and monthly inspiration meetings for sales, creative, and executive teams—strengthening company-wide understanding of digital possibilities.
- Strengthen client relationships by partnering with account leads to ensure strategic alignment and exceptional delivery.
- Direct the creation of project related contracts and scopes of work, safeguarding financial accuracy, legal compliance, and client alignment.

Top Projects:

- Subaru Cave of Wonder: A 40-foot long "Peter Pan" projection gaming activation featuring 3 unique scenes
- Kia Racing Simulators: Designed & fabricated 2 realistic racing simulators for both the Telluride & Stinger
- T-Mobile The Claw: Designed & built a 10'x10' "arcade" claw machine that featured lead gen & daily prizes

EWI Worldwide Director, Digital Production 07.2016-current

KRYSTLE MINETTE

EWI Worldwide Senior Digital Producer10.2015-7.2016

Quickly recognized for operational excellence and strategic vision, earning a promotion to head the digital department in under a year.

- Spearheaded large-scale experiential digital engagements, ensuring seamless execution.
- Collaborated with creative teams to ideate & refine concepts, ensuring alignment with client goals and brand strategy.
- Developed airtight project plans, managing budgets, revenue forecasting, and invoicing while authoring Gantt charts, SOWs, NDAs, and MSAs—ensuring financial accuracy, legal compliance, and profitable delivery.
- Oversaw vendor & freelance resource selection, securing top-tier talent to execute flawless projects.
- Constantly evolving digital & technology knowledge by researching & leading inspiration meetings.
- Analyzed usage analytics to optimize program performance and drive continuous improvement.
- Implemented post-mortem analysis, continually refining processes for efficiency and innovation.

PREVIOUS ROLES

Spinifex Group (George P. Johnson) I Senior Digital Producer (10.2013 – 10.2015)

JUXT Interactive (George P. Johnson) I Digital Producer (02.2011 – 10.2013)

Mattel Digital Network I Associate Web Producer (01.2009 – 02.2011)

Team One Advertising I Lexus.com Associate Web Project Manager (08.2006 – 01.2009)

The Designory Inc. I Account Coordinator (08.2005 – 08.2006)

NOTABLE PAST PROJECTS

- Ford Bronco "Egg Hunt" WebApp QR code scavenger hunt for hidden "Easter eggs" on the Bronco
- T-Mobile Case Shop A first-of-its-kind in-store custom phone case printing activation
- Kia Larger Than Life Color & Trim Contactless gesture controlled configurator with haptic feedback
- Kia's A Different Beat A circular bench outfitted with 8 interactive seats and an animated LED floor
- Scion Swag Machine World's first Instagram-powered vending machine
- Monsterhigh.com Lead Producer on the launch of Mattel's brand new toy line
- Pepsi Super Bowl Hype Zone Instagram-powered vending machine & interactive photo booth

AWARDS & RECOGNITION

- GOLD EventMarketer Subaru Cave of Wonder Experience: Best Use of Touch or Gesture
- BRONZE EventMarketer Kia Simulators "Best Combination of Event Technologies (B-TO-C)"
- GOLD Telly Award Park West Gallery "Art Explorer" in Immersive & Mixed Reality: Branded Content
- GOLD Event Technology Award Scion Swag Machine Best Use of Instagram
- FWA Site of The Day Scion GhostGlass Object Recognition Activation

TECH & TOOLBOX

Project Management: MS Project, Basecamp, Omniplan, Slack, MS Teams, Google & MS Suite Video Production: End-to-end oversight, from video shoots to post-production & editing Design Program Familiarity: Adobe Photoshop, Illustrator, Keynote, Powerpoint, Figma Social & Engagement: Snapchat, Instagram, Facebook, YouTube, Pinterest

FINAL THOUGHTS

A natural-born problem solver, digital expert, and humble leader, I excel at guiding teams and organizations through complex challenges to deliver innovative, award-winning experiences that align vision with measurable business impact.